

## Westwood Holdings Group, Inc. Reports Fourth Quarter and Fiscal Year 2005 Results and Declares Quarterly Dividend

DALLAS, Feb. 7 /PRNewswire-FirstCall/ -- Westwood Holdings Group, Inc. (NYSE: WHG) today reported 2005 fourth quarter revenues of \$6.1 million, net income of \$1.0 million and earnings per diluted share of \$0.18. This compares to revenues of \$5.1 million, net income of \$896,000 and earnings per diluted share of \$0.16 in the fourth quarter of 2004. For the fiscal year ended December 31, 2005, Westwood reported revenues of \$21.9 million, net income of \$3.6 million and earnings per diluted share of \$0.66 compared to revenues of \$20.0 million, net income of \$3.7 million and earnings per diluted share of \$0.68 for the 2004 fiscal year.

Revenues for the fourth quarter 2005 increased 19.5% compared to the fourth quarter 2004 and increased by 9.8% for fiscal year ended December 31, 2005 compared to the prior year, primarily as a result of increased average assets under management. Assets under management were \$4.9 billion as of December 31, 2005, an increase of 23.3% compared to \$4.0 billion on December 31, 2004. Average assets under management for 2005 were \$4.4 billion, an increase of 12.2% compared with 2004. The increase in period ending assets under management was principally attributable to inflows of assets from new clients and the market appreciation of assets under management, partially offset by the withdrawal of assets by certain clients.

Total expenses for the fiscal year 2005 were \$15.9 million compared to \$14.0 million for the fiscal year 2004, an increase of approximately \$1.9 million. The primary driver of the increase was employee compensation and benefits costs, which increased by approximately \$1.8 million compared to fiscal year 2004 and was primarily due to higher restricted stock expense as a result of an additional year of grants. Offsetting this increase to some extent, professional services costs decreased by approximately \$54,000 primarily as a result of lower professional fee accruals related to Sarbanes- Oxley compliance, other consulting costs incurred in the prior year and a decrease in legal fees.

Westwood Trust continued its growth trend, contributing record revenue of \$7.1 million and net income of \$877,000 in 2005, compared to revenue of \$5.9 million and net income of \$524,000 in 2004. Westwood Trust finished 2005 with a 21.6% increase in period ending assets under management compared to the end of 2004.

Westwood also announced today that its Board of Directors has approved the payment of a quarterly cash dividend of \$0.09 per share, payable on April 3, 2006 to stockholders of record on March 15, 2006.

Susan M. Byrne, Westwood's founder and Chief Investment Officer, commented, "We are extremely pleased with the strong absolute and relative performance we were able to deliver for our clients in 2005. We believe this performance serves as validation that the last few years of hard work, investment and patience on the part of our employees and stockholders has demonstrated our ability to generate superior risk-adjusted returns and provide excellent service to our valued clients."

Brian O. Casey, Westwood's Chief Executive Officer, added, "Westwood's assets under management increased by \$932 million in 2005, nearly reaching the \$5 billion level, due to the strong performance generated by our investment teams as well as the significant marketing efforts we put forth in 2005. In December we launched the WHG SmidCap and WHG Income Opportunity funds for the institutional defined contribution marketplace. As we look forward to 2006 and beyond, we hope to capitalize on the momentum we created in 2005 in terms of investment performance, marketing efforts and client service initiatives."

## About Westwood

Westwood Holdings Group, Inc. manages investment assets and provides services for its clients through two subsidiaries, Westwood Management Corp. and Westwood Trust. Westwood Management Corp. is a registered investment advisor and provides investment advisory services to corporate pension funds, public retirement plans, endowments and foundations, mutual funds and clients of Westwood Trust. Westwood Trust provides, to institutions and high net worth individuals, trust and custodial services and participation in common trust funds that it sponsors. Westwood Holdings Group, Inc. trades on the New York Stock Exchange under the symbol "WHG". For more information, please visit the Company's website at http://www.westwoodgroup.com.

Note on Forward-looking Statements

Statements that are not purely historical facts, including statements about anticipated or expected future revenue and earnings growth and profitability, as well as other statements including words such as "anticipate," "believe," "plan," "estimate," "expect," "intend," "should," "could," "goal," "target," "designed," "on track," "continue," "comfortable with," "optimistic," "look forward to" and other similar expressions, constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements are subject to known and unknown risks, uncertainties and other factors, which may cause actual results to be materially different from those contemplated by the forward-looking statements. Such factors include the risks and uncertainties referenced in our documents filed with, or furnished to, the Securities and Exchange Commission, including without limitation those identified under the caption "Forward-Looking Statements and Risk Factors" in the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Readers are cautioned not to place undue reliance on forward-looking statements.

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## WESTWOOD HOLDINGS GROUP, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME (in thousands, except per share amounts) (unaudited)

	Three months ended		Year ended		
	December 31,		Dec	December 31,	
	2005	2004	2005	2004	
REVENUES:					
Advisory fees	\$3,902	\$3,229	\$13,868	\$13,069	
Trust fees	1,887	1,494	7,031	5,818	
Other revenues	262	340	1,041	1,093	
Total revenues	6,051	5,063	21,940	19,980	
EXPENSES:					
Employee compensation					
and benefits	3,238	2,458	11,566	9,799	
Sales and marketing	120	112	457	473	
Information technology	233	188	809	692	
Professional services	286	401	1,194	1,248	
General and administrativ	e 511	513	1,871	1,783	
Total expenses	4,388	3,672	15,897	13,995	
Income before income taxes	1,663	1,391	6,043	5,985	
Provision for income taxes	653	495	2,407	2,299	
Net income	\$1,010	\$896	\$3,636	\$3,686	
Earnings per share:					
Basic	\$0.18	\$0.17	\$0.67	\$0.68	
Diluted	\$0.18	\$0.16	\$0.66	\$0.68	

WESTWOOD HOLDINGS GROUP, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

As of December 31, 2005 and 2004

(in thousands, except par values and share amounts)

(unaudited)

ASSETS

December	31,	December 31,		
2005		2004		

Current Assets:
Cash and cash equivalents

\$1,897 \$720

Accounts receivable	2,452	1,832
Investments, at market value	17,878	18,632
Other current assets	410	414
Total current assets	22,637	21,598
Goodwill	2,302	2,302
Deferred income taxes	817	517
Property and equipment, net of	017	J± /
accumulated depreciation of \$523 and \$250	1,554	1,860
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Total assets	\$27,310	\$26,277
LIABILITIES AND STOCKHOLDERS' EQU	ITY	
Current Liabilities:		
Accounts payable and accrued liabilities	\$715	\$629
Dividends payable	539	460
Compensation and benefits payable	2,980	2,703
Income taxes payable	694	
Other current liabilities	7	17
Total current liabilities	4,935	3,809
Deferred rent	816	805
Total liabilities	5,751	4,614
Stockholders' Equity:		
Common stock, \$0.01 par value, authorized		
10,000,000 shares, issued and outstanding		
5,986,647 shares at December 31, 2005; iss	ıed	
and outstanding 5,754,147 shares at	aca	
December 31, 2004	60	58
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Additional paid-in capital	21,459	16,962
Unamortized stock compensation	(6,572)	(4,821)
Retained earnings	6,612	9,464
Total stockholders' equity	21,559	21,663
Total liabilities and stockholders' equity	\$27,310	\$26,277
SOURCE Westwood Holdings Group, Inc.		
-0- 02/07/2006		
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/Web site: http://www.westwoodgroup.com /		
(WHG)		
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CO: Westwood Holdings Group, Inc.; Westwood Manage	gement Corp ; W	estwood Trust
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